



California Small Group Underwriting Promotions

Health Net of California, Inc. and Health Net Life Insurance Company (Health Net) are excited to announce several Small Group Underwriting Promotions through January 2018! Don't miss out on these opportunities – More reasons to make us your preferred carrier.

Available for new and renewing small business group contracts **effective November 1, 2017 through November 15, 2017.**

Enhanced Choice Package	Relaxed Participation Package
1-5 eligible employees, 66% participation 6-100 eligible employees, 50% participation	1-5 eligible employees, 66% participation 6-100 eligible employees, 35% participation
The employer may choose from all plans within the following networks: <ul style="list-style-type: none"> • Full Network HMO • WholeCare HMO • SmartCare HMO • Salud HMO y Más • CommunityCare HMO • HSP • EPO • Full Network PPO 	The employer may choose from all plans within the following networks: <ul style="list-style-type: none"> • Full Network HMO • WholeCare HMO • SmartCare HMO • Salud HMO y Más • CommunityCare HMO • HSP • EPO • Full Network PPO Bronze HSA • Full Network Bronze 60 PPO 6300/75 + Child Dental

Available for new and renewing small business group contracts **effective December 1, 2017 through December 15, 2017.**

Enhanced Choice Package	EnhancedCare PPO Choice Package
1-5 eligible employees, 66% participation 6-100 eligible employees, 50% participation	1-5 eligible employees, 66% participation 6-100 eligible employees, 35% participation
The employer may choose from all plans within the following networks: <ul style="list-style-type: none"> • Full Network HMO • WholeCare HMO • SmartCare HMO • Salud HMO y Más • CommunityCare HMO • HSP • EPO • Full Network PPO 	The employer may choose from all plans within the following networks: <ul style="list-style-type: none"> • Full Network HMO • WholeCare HMO • SmartCare HMO • Salud HMO y Más • CommunityCare HMO • HSP • EPO • EnhancedCare PPO • Full Network PPO Bronze HSA • Full Network Bronze 60 PPO 6300/75 + Child Dental

Available for new and renewing small business group contracts **effective January 1, 2018 through January 15, 2018.**

Enhanced Choice Package	EnhancedCare PPO Choice Package
1-5 eligible employees, 66% participation 6-100 eligible employees, 50% participation	1-5 eligible employees, 66% participation 6-100 eligible employees, 35% participation
The employer may choose from all plans within the following networks: <ul style="list-style-type: none"> • Full Network HMO • WholeCare HMO • SmartCare HMO • Salud HMO y Más • CommunityCare HMO • HSP • Full Network PPO 	The employer may choose from all plans within the following networks: <ul style="list-style-type: none"> • Full Network HMO • WholeCare HMO • SmartCare HMO • Salud HMO y Más • CommunityCare HMO • HSP • EnhancedCare PPO • Full Network PPO (Bronze 60 HDHP 5600/15 PPO + Child Dental Alt) • Full Network PPO (Bronze 60 PPO 6300/75 + Child Dental)

Both Available for new and renewing small business group contracts **effective December 1, 2017 through January 15, 2018.**

Prior Carrier Bill

How this works	Groups of 6 or more eligible employees enrolling a minimum of 6 active subscribers onto the EnhancedCare PPO Choice package may submit their most recent prior carrier bill in lieu of a DE-9C.
Caveats	<ul style="list-style-type: none"> • All but 2 employees on the prior carrier bill must enroll. • If more than 2 employees on the prior carrier bill are not enrolling for any reason, including termination or leave of absence, the group is not qualified for the promotion. • If the group enrolls 1-2 employees not on the prior carrier bill, payroll will NOT be required. • If the group enrolls 3+ employees not on the prior carrier bill, 2 weeks of payroll will be required for each enrollee not on the bill. • Waivers are not required for anyone not enrolling.

No DE9C/No Prior Carrier Bill

How this works	Groups of 10 or more eligible employees enrolling a minimum of 10 active subscribers onto the EnhancedCare PPO Choice package will not be required to submit a DE9C, payroll, or prior carrier bill.
Caveats	<ul style="list-style-type: none"> • The employer will be required to fill out a participation attestation attesting that they are meeting 50% participation. • Eligible employees who are waiving coverage will be required to fill out waivers.

Note: All other standard paperwork and underwriting guidelines apply. Click [here](#) for the latest underwriting guidelines.

Find out how to take advantage of this offer today by contacting your dedicated Health Net Broker or Account Executive/Manager