



Community Health Plan of Imperial Valley
512 W Aten Rd
Imperial, CA 92251

<Date>

<Entity Name>

<First name> <Last name>, <Title> or Administrator

<Address>

<City>, <State> <ZIP>

Earn 2026 incentives for CHW providers: Coordinate PCP visits and refer qualifying members to ECM/CS services.

Dear <Title>. <Last Name> or Administrator,

Health Net*, on behalf of Community Health Plan of Imperial Valley, will continue recognizing Community Health Worker (CHW) providers who support connections to preventive care for eligible Medi-Cal members.

In 2026, incentive payments will reward CHW providers who:

- Help improve health outcomes by coordinating primary care physician (PCP) visits.
- Refer qualifying members to Enhanced Care Management (ECM) and/or Community Supports (CS) services.

Program details

- Incentive payments are separate from any direct *Provider Participation Agreement* with Health Net and Community Health Plan of Imperial County or subcontractor arrangements with participating physician groups or medical groups.
- The CHW Provider Incentive aligns with California's CHW benefit requirements. Incentives will evolve to focus more on outcomes and improvements as the program matures.

Eligibility criteria

To qualify, CHW providers must:

- Be in good standing with the Plan.
- Contract directly with the Plan as a participating CHW provider.
- Be open and able to serve new Medi-Cal enrollees eligible for CHW services.

Community Health Plan of Imperial Valley ("CHPIV") is the Local Health Authority (LHA) in Imperial County, providing services to Medi-Cal enrollees in Imperial County. CHPIV contracts with Health Net Community Solutions, Inc. to arrange health care services to CHPIV members. *Health Net Community Solutions, Inc. is a subsidiary of Health Net, LLC and Centene Corporation. Health Net is a registered service mark of Health Net, LLC. All other identified trademarks/service marks remain the property of their respective companies. All rights reserved.

Incentive timeline

- Incentives apply to services provided between January 1, 2026 – December 31, 2026, regardless of contract start date.
- Payments will be issued by August 31, 2027.

Incentive measures¹

A serviced member is an eligible member who has received a service, and Health Net has received a claim or encounter.

Measure	Target	Amount
Unique members serviced during measurement period	Not Applicable	\$50 for each member serviced within measurement year
Members serviced who have completed PCP visit or received referral for ECM/CS within 60 days of CHW service	More than 35% of members serviced completed PCP visit or received referral for ECM/CS	\$50 for each member serviced within measurement year
	25% up to 35% of members serviced completed PCP visit or received referral for ECM/CS	\$25 for each member serviced within measurement year

Questions?

If you have questions about the program, please contact your assigned Plan representative or call Provider Services at 833-236-4141.

Sincerely,

Dorothy Seleski
Medi-Cal President

¹The incentive program conditions and data requirements are subject to change at Health Net's discretion as the CHW benefit and program matures.