

# IMPROVING PATIENT ENGAGEMENT IN BEHAVIORAL HEALTH CARE

#### Why is patient engagement important in behavioral health care?

- ✓ Engaging the patient and caregiver is important to improve health outcomes and support individual treatment plans.
- ✓ Individuals' desire to be engaged in decisions regarding their health care.
- ✓ Those engaged as active decision-makers in their health care tend to be healthier and experience improved outcomes.
- ✓ Engagement increases health literacy, adherence to treatment, functional status and faster recovery.
- ✓ Reduces the risk for rehospitalization, medical errors and suffering health consequences from poor communication among providers.

#### What can you do to help increase patient engagement?

One way to do this is to follow the RESPECT Model.

# 1 Rapport

- Understand how respect is shown through verbal and nonverbal communication within given cultural groups.
- · Attempt to connect on a social level.
- · Validate the patient and family's point of view.
- Suspend judgment and avoid making assumptions.

## 2 Empathy

- Express verbally and nonverbally, the significance of each patient's concerns so that the patient feels understood.
- · Focus on patient goals.
- Seek and understand the patient's rationale for behaviors and illness.
- · Acknowledge the patient's feelings.



# The RESPECT Model stands for:

- **R** Rapport
- **E** Empathy
- S Support
- **P** Partnership
- **E** Explanations
- **C** Cultural Competence
- T Trust

(continued)

### 3 Support

- Recognize how class, race, ethnicity, gender, education, socioeconomic status, sexual and gender orientation, immigrant status, community, family, gender roles, and so forth affect care.
- · Address social determinants and drivers of health.
- Involve family/caregivers or patients' identified support.
- Reassure your patient that you are and will be available to help.

### 4 Partnership

- Acknowledge the power differential between patients and providers.
- Let your patient know you will work together to find solutions and resolve challenges.

### **5** Explanations

- Devote time in treatment to understanding how patients perceive their presenting concerns.
  How similar or different is your perspective?
- Check with your patient often during the conversation to assess understanding.
- Use verbal clarification techniques.

#### 6 Cultural Competence

- · Respect your patient and their cultural beliefs.
- Practice cross-cultural awareness and inter-cultural communication; be being open to unfamiliar attitudes and behaviors.
- Learn intercultural communication skills and ways to respond to cultural differences.
- Know your limitations in addressing behavioral health concerns cross culturally, with the ability to shift focus and seek guidance when your approach is not working.

### 7 Trust

- Commit to behaviors that enhance the therapeutic relationship.
- Recognize that trust is not inherent but must be earned by medical and behavioral health clinicians.
- Recognize that self-disclosure may be difficult for some patients; consciously work and take time to establish trust.



#### Thank you for your partnership.

Please contact your Provider Relations Representative if you have questions or need assistance.

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