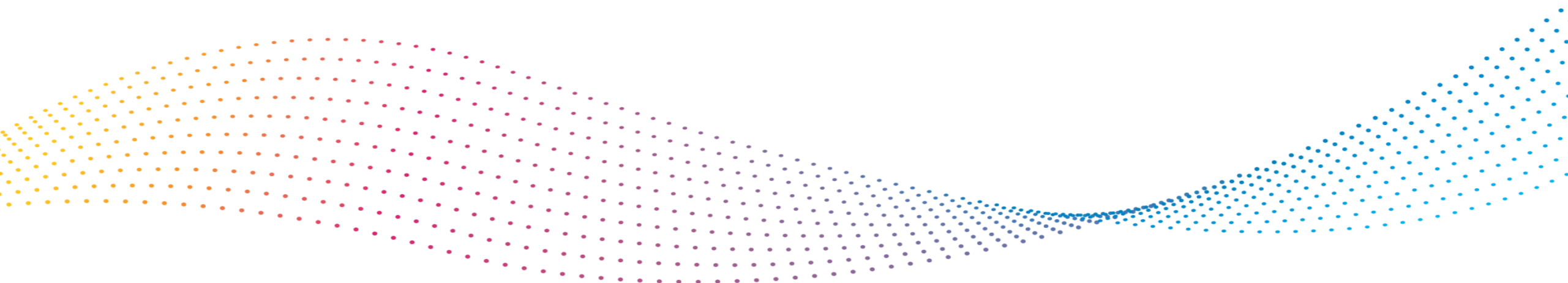
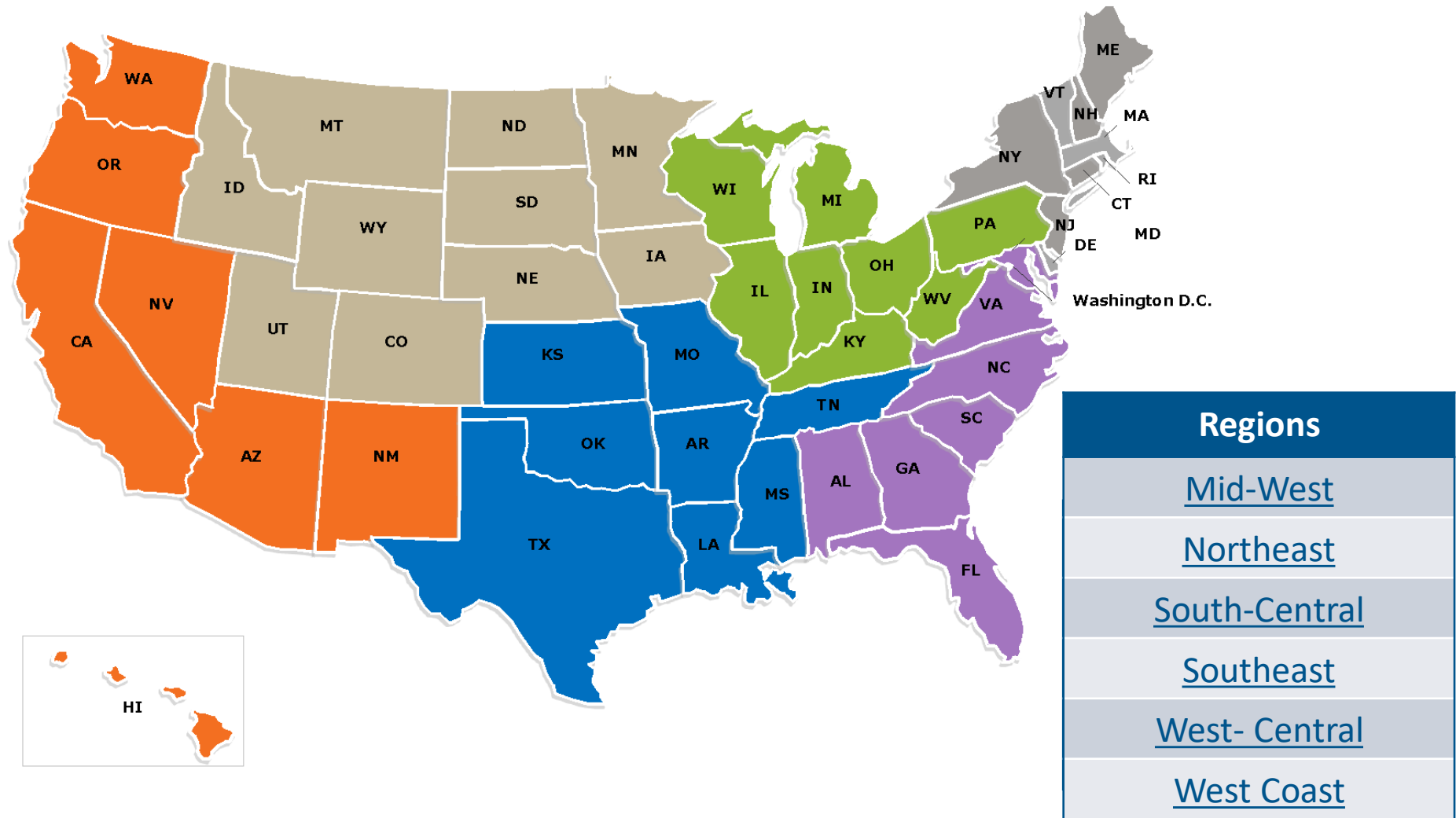


Sales Leadership Contacts



Regional Sales Leadership



Broker Leader Structure

Two Distinct Roles

Field Agency Manager

- Manager – Senior Director Level:
Manages all regional/local agencies regardless of level (FMO – GA)
- Senior Manager – Senior Director can have Field Agency Managers, Direct Reports

Sales Executive

- Senior SE or SE
- Directly Reports to a Field Agency Manager
- Collaborates with all Brokers assigned to them
- Drive Broker to increase sales, while growing the net number of active producing Brokers they support

Mid-West

| Name | Title | State | Phone Number | Email |
|----------------------|----------------------|-------|--------------|--|
| Sayetta Redmond-Reid | Sales Executive | IL | 708-321-0563 | Sayetta.L.RedmondReid@CENTENE.COM |
| Jennifer McAnalley | Sales Executive | IN | 317-430-8823 | Jennifer.D.McAnalley@centene.com |
| Nick Poirier | Sales Executive | OH | 313-212-2635 | Nicholas.Poirier@mhplan.com |
| Jonathan Strand | Sales Executive | WI | 414-331-4676 | Jonathan.J.Strand@CENTENE.COM |
| Emily LaLonde | Sales Executive | MI | 313-401-6025 | Emily.LaLonde@mhplan.com |
| Kyle Ingraham | Sales Executive | MI | 313-701-1243 | Kyle.Ingraham1@mhplan.com |
| Kimberly Scott | Field Agency Manager | KY | 859-512-7857 | Kimberly.Scott2@wellcare.com |
| Sandra Volk | Sales Executive | MO | 314-243-0478 | sandra.volk@centene.com |
| Daniel Torres | Sales Executive | MO | 417-209-4599 | Daniel.Torres@Centene.com |

Northeast

| Name | Title | State | Sub- Region | Phone Number | Email |
|---------------------|----------------------|-------|-------------|---------------|--|
| Christopher Myers | Sales Director | NY | New York | 518- 681-2758 | christopher.myers@wellcare.com |
| Eric Ryan | Sales Executive | NY | New York | 518-491-3950 | eryan@fideliscare.org |
| Michelle Lestrangle | Sales Executive | NY | New York | 518-226-9186 | michelle.lestrange@wellcare.com |
| Sherri Stoklasa | Sales Executive | NY | New York | 917-471-0431 | sherri.stoklasa@wellcare.com |
| Maximo Luna | Sales Executive | NY | New York | 917-670-9378 | mluna@fideliscare.org |
| Rain Zheng | Sales Executive | NY | New York | 646-677-9536 | rzheng1@fideliscare.org |
| Elliott Wangaard | Field Agency Manager | CT | Hamden | 203-535-2510 | elliott.wangaard@wellcare.com |

Northeast continued

| Name | Title | State | Sub- Region | Phone Number | Email |
|----------------------|----------------------|---------|-------------|--------------|--|
| Patrick MacLeod | Field Agency Manager | NH | Tampa | 603-718-4961 | patrick.macleod@wellcare.com |
| James Ball | Field Agency Manager | ME | Hamden | 207-838-7444 | james.ball@wellcare.com |
| Arnold Thompson Jr. | Field Agency Manager | NJ | Newark | 973-508-7077 | arnold.thompsonjr@wellcare.com |
| Luis Castro | Sales Executive | NJ | Newark | 862-259-0515 | luis.castro@wellcare.com |
| Derek Hicks | Field Agency Manager | PA | All | 724-650-6581 | derek.a.hicks@centene.com |
| Kerri Livengood | Sales Executive | PA | | 724-237-0401 | Kerri.L.Livengood@centene.com |
| Colleen Heilman | Sales Executive | PA | | 717-645-2082 | Colleen.M.Heilman@CENTENE.COM |
| Christopher Anderson | Field Agency Manager | RI & VT | All | 203-249-1075 | christopher.s.anderson@wellcare.com |

South-Central

| Name | Title | State | Sub- Region | Phone Number | Email |
|----------------|-----------------|-------|------------------------|--------------|--|
| April Davis | Sales Executive | AR | Little Rock Proper | 501-304-5774 | April.G.Davis@CENTENE.COM |
| Trent Dodds | Sales Executive | AR | North Central Arkansas | 501-236-1557 | Trent.A.Dodds@centene.com |
| Patricia Berry | Sales Executive | AR | North West Arkansas | 479-295-0380 | Patricia.A.Berry@centene.com |
| Isaac Dull | Sales Executive | KS | Kansas South | 316-218-2207 | isaac.s.dull@centene.com |
| Brian Gaines | Sales Executive | KS | Kansas City Metro | 913-278-2383 | brian.gines@centene.com |
| Herschel Marcy | Sales Executive | KS | Kansas City Metro | 417-321-1538 | herschel.d.macy@centene.com |
| Lauren Breaud | Sales Executive | LA | Statewide | 985-323-9602 | Lauren.Breaud@CENTENE.COM |
| Gary Preacher | Sales Executive | LA | New Orleans Proper | 225-223-8051 | Gary.Prechter@wellcare.com |
| Van Davis | Sales Executive | MS | Jackson Proper | 601-321-5609 | Van.Davis@wellcare.com |

South-Central continued

| Name | Title | State | Sub- Region | Phone Number | Email |
|---------------------|-----------------|-------|--------------------|--------------|--|
| Cheryl Smith | Sales Executive | MS | Jackson Proper | 601-397-8769 | CHERSMITH@CENTENE.COM |
| Kenna Rickett | Sales Executive | TX | San Antonio Proper | 210-426-8075 | kenna.p.rickett@centene.com |
| Monica Acosta | Sales Executive | TX | San Antonio Proper | 214-548-9807 | macosta@centene.com |
| Dana Shae Ewing | Sales Executive | TX | Austin Proper | 281-840-0872 | Dana.Ewing@wellcare.com |
| Fernie Orona | Sales Executive | TX | El Paso | 915-238-6676 | fernando.n.orona@centene.com |
| Claudia Villarreal | Sales Executive | TX | Rio Grande Valley | 956-243-6492 | Claudia.m.villarreal@Centene.com |
| Haycel Ferman Mejia | Sales Executive | TX | Rio Grande Valley | 956-540-8532 | heycel.fermanmejia@centene.com |
| Rosa Walker | Sales Executive | TX | Dallas Proper | 214-879-1113 | Rosa.Walker@wellcare.com |
| Rosalind Kersh | Sales Executive | TX | Dallas, Lubbock | 469-904-3176 | Rosalind.M.Kersh@centene.com |

Southeast

| Name | Title | State | Sub- Region | Phone Number | Email |
|--------------------|----------------------|-------|-------------------|--------------|--|
| Glenda Martinez | Field Agency Manager | FL | Central FL/NE FL | 407-782-7977 | glenda.martinez@wellcare.com |
| Daniel Maldonado | Sales Executive | FL | Central FL/NE FL | 407-619-1590 | daniel.maldonado@wellcare.com |
| Maria Diaz Agosto | Sales Executive | FL | Central FL/NE FL | 407-572-3459 | maria.diazagosto@wellcare.com |
| Angelica Velasco | Field Agency Manager | FL | South FL/SW FL | 305-206-2825 | angelica.velasco@wellcare.com |
| Fadner Theodore | Sales Executive | FL | South FL/SW FL | 954-805-8937 | fadner.theodore@centene.com |
| Theodore Libernini | Field Agency Manager | FL | West FL/Panhandle | 813-390-9416 | ted.libernini@wellcare.com |
| Ruben Diaz | Sales Executive | FL | West FL/Panhandle | 813-625-2840 | ruben.diaz@wellcare.com |
| Ross Miller | Field Agency Manager | SC | All | 864-561-1917 | ross.miller@wellcare.com |
| Shane White | Field Agency Manager | NC | All | 919-815-4245 | Shane.White@wellcare.com |

Southeast continued

| Name | Title | State | Sub- Region | Phone Number | Email |
|-------------------------|------------------------|-------|-------------------------|--------------|--|
| Stuart Webb | Sales Executive | TN | All | 901-237-6481 | Stuart.Webb@wellcare.com |
| Robert Alley | Sales Executive | SC | Low Country | 843-214-3372 | robert.l.alley@centene.com |
| Leon Moore | Sales Executive | SC | Midlands | 803-447-1841 | leron.w.moore@centene.com |
| Tracie Randle | Sales Executive | GA | GAN (Atlanta/North GA) | 678-435-1653 | Tracie.D.Randle@centene.com |
| Lamottas "Skip" Jackson | Sales Executive | GA | GAN (Atlanta/North GA) | 404-731-0778 | Lamottas.Jackson@wellcare.com |
| Lacey Owens | Sales Executive | GA | GAE (Augusta/Savannah) | 470-322-0851 | lacey.owens@wellcare.com |
| Michael Gundy | Sales Executive | GA | GAC (Columbus/Macon) | 478-765-2682 | Michael.Gundy@wellcare.com |
| Sharon Roundtree | Sales Executive | AL | All | | sharon.roundtree@centene.com |
| Joey Anselmo | Director, Broker Sales | FL | All | 407-253-7633 | joseph.anselmo@wellcare.com |

West- Central

| Name | Title | State | Phone Number | Email |
|------------------|-----------------------------|-------|--------------|--|
| Cameron Franklin | Sales Executive | AZ | 480-338-5175 | cameron.l.franklin@azcompletehealth.com |
| Pat Parisella | Sales Executive | AZ | 520-306-7360 | Patrizia.Parisella@healthnet.com |
| Felipe Valdez | Sales Executive | AZ | 480-518-7640 | fvaldez@care1staz.com |
| Araceli Avila | Sales Executive | NV | 702-250-2991 | araceli.avila@centene.com |
| Ashley Avila | Sales Executive | NM | 505-382-5262 | ashley.avila@centene.com |
| Brad Sweet | Field Agency Senior Manager | OR | 503-407-5199 | brad.e.sweet@healthnet.com |
| Julia Tissen | Sales Executive | OR | 541-359-5771 | julia.a.tissen@healthnet.com |
| Harmony Clayton | Field Sales Manager | OR | 971-727-6229 | harmony.clayton@healthnet.com |
| Shane Shown | Field Agency Manager | WA | 253-254-4219 | shane.shown@wellcare.com |
| Ryan Sherman | Sales Executive | OR | 916-309-2491 | Ryan.B.Sherman@CENTENE.com |

West Coast

| Name | Title | State | Sub- Region | Phone Number | Email |
|------------------------|----------------------|-------|---|--------------|--|
| Rick Moore | Sales Executive | CA | | 909-270-9670 | rick.d.moore@healthnet.com |
| Shannon Williams | Sales Executive | CA | San Diego & Imperial | 619-840-1590 | shannon.l.williams@healthnet.com |
| Robert Scherb | Sales Executive | CA | Los Angeles | 818-389-1738 | robert.x.scherb@healthnet.com |
| Stella Sanchez | Field Agency Manager | CA | Ventura, Central and Northern CA | 714-715-7739 | stella.sanchez@wellcare.com |
| Jason Bronston | Sales Executive | CA | Ventura, Central | 818-676-7625 | jason.p.bronston@healthnet.com |
| Stanley Robinson | Sales Executive | CA | Northern CA | 916-235-0563 | stanley.robinson@centene.com |
| Todd Alvarez | Field Agency Manager | CA | Los Angeles, Orange Counties, San Diego, Riverside, San Bernardino & Imperial | 714-934-3378 | todd.a.alvarez@healthnet.com |
| Dale Washington | Sales Executive | CA | Los Angeles | 714-226-2653 | dale.washington@healthnet.com |
| Kathleen Llado-Franzke | Sales Executive | CA | Los Angeles | 818-577-9126 | kathleen.m.llado-Franzke@healthnet.com |
| Connie Tam | Field Agency Manager | CA | | 408-823-4685 | connie.y.tam@healthnet.com |